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Alex Wang has worked in the Silicon Valley real estate industry for the past two decades and has helped agents change the way they approach their practice. Wang has grown his team and business to one of the top 250 in the nation, with a sales volume of \$134 million in 2017. Wang is an active agent and principal of Alex Wang Group with Sereno Group, and was named by The Wall Street Journal as one of the Top 250 Real Estate Agents in the Nation in 2018. At Sereno Group, Wang contributes to innovation, culture and thought leadership by coaching real estate agents.

"We have the honor to work with clients that put so much trust in us in such a short period of time. We are invited into a stranger's living room, and within an hour you've learned everything about them-their finances, health of their marriage, family relationships and even the upcoming pregnancy."

In addition, he founded ProntoWorks, a company that leverages technology and tools to provide highly trained, on-demand real estate agent assistant support. For Wang, the personal connections he forms with clients are one of the most rewarding parts of his work.

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Wang is devoted to his family. He says he is proud of "being a full-contact father and continuing to cultivate my marriage while pushing my real estate business to new venues."

Wang has been sharing his experiences and lessons learned with others online. "This year, I've been documenting my journey as a mentor and coach on YouTube and social media." he says.

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Alex Wang Principal; Founder Alex Wang Group; ProntoWorks

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